

MEGAN J. BRENNAN
POSTMASTER GENERAL, CEO



April 28, 2015

Ms. Stacy Kohlmeier
Vice President of Marketing
and Sales
Florence Manufacturing Company
5935 Corporate Drive
Manhattan, KS 66503-9675

Dear Ms. Kohlmeier:

My warmest congratulations!

It is with pleasure that I announce Florence Manufacturing Company is a winner in the Postal Supplier Council Excellence Award category of the United States Postal Service's 2014 Supplier Performance Awards Program.

Your company was selected for recognition because of your high level of performance in supporting the Postal Service during 2014. Your commitment to excellence was instrumental in helping us deliver superior service to our customers and achieve our mission of providing universal mail service to the American public. Your selection was endorsed by the Postal Service's staff who have worked directly with your organization and who know firsthand about your outstanding performance.

To put the award into context, during fiscal year 2014, the Postal Service spent over \$11.9 billion for transportation, supplies, services, facilities, and equipment with a supplier base that included over 20,000 suppliers. Florence Manufacturing Company is 1 of only 16 companies being recognized this year.

I extend my personal thanks to you and your employees for your performance and cooperative business relationship with the Postal Service this past year. Everyone in your organization should take a great deal of pride in knowing the important role they have played in helping to keep our Postal Service the best in the world.

Sincerely,



Megan J. Brennan