

JOHN E. POTTER
POSTMASTER GENERAL, CEO



October 29, 2003

Mr. David P. Dailey
President and Chief Executive Officer
Auth-Florence Manufacturing Company
591 Mitchell Road
Glendale Heights, IL 60139-2582

Dear Mr. Dailey:

My warmest congratulations!

It is with pleasure that I announce Auth-Florence Manufacturing Company is a recipient of the United States Postal Service 2003 Quality Supplier Award.

Your company was selected for Quality Supplier Award recognition for your performance in helping the Postal Service benefit from supply chain management best practices during 2003. Supply chain management efforts have been very successful in providing positive bottom line and performance results that ultimately help the Postal Service more effectively achieve its mission of providing mail service to the American public. Your selection was endorsed by postal people who have worked directly with your organization and who know firsthand about your outstanding performance.

To put the award into context, during fiscal year 2003, the Postal Service spent over \$9.6 billion for transportation, facilities, supplies, and services with a supplier base that included over 25,000 suppliers. Auth-Florence Manufacturing Company is one of only ten companies receiving a Quality Supplier Award this year.

I extend my personal thanks to you and your employees for your performance and cooperative business relationship with the Postal Service during 2003. Everyone in your organization should take a great deal of pride in knowing the important role they have played in helping to keep our Postal Service the best in the world.

Sincerely,

A handwritten signature in black ink that reads "John E. Potter".

John E. Potter